



FREQUENTLY ASKED QUESTIONS

THANK YOU FOR YOUR INTEREST IN NATIONAL HOMES' EXCITING NEW COMMUNITY OF THE VALE. TO HELP YOU PREPARE FOR YOUR EXCLUSIVE PURCHASING OPPORTUNITY, WE HAVE PUT TOGETHER THE ANSWERS TO SOME FREQUENTLY ASKED QUESTIONS.

HOW CAN I BOOK A SALES APPOINTMENT?

Just choose an available time that works for you and we will help you with the rest. There are just 4 simple steps to get you in.

1 **WATCH** for an email with a link to **book your appointment**. We've made it easy - just choose the day and time you prefer, then click! Remember, appointments are first come, first served, so book as quickly as you can for the best lot selection!



2 **REVIEW** the invitation email for a link to the **PURCHASER PORTAL**. From there you will have access to the **floor plans, site plan** and our **project brochure** for your review, in order to prepare for your appointment.



3 **LISTEN** for a call from a National Homes Sales Representative. Before your appointment we will contact you to walk you through the whole process.



4 **WATCH** for a reminder email before your appointment. Just in case life gets hectic and it slips your mind.



That's it. All you need to do next is be on time, for your APPOINTMENT!

HOW LONG IS EACH APPOINTMENT?

Typically, a Sales Appointment will last 30-60 minutes, though the actual time may vary depending on the number of questions. You will have a maximum of 60 minutes for your appointment.

WHAT SHOULD I DO BEFORE MY APPOINTMENT?

We will send you a link to the purchaser portal. From there you will have access to the floor plans, site plan and our project brochure, so be sure that you start by reading them in detail. Then, choose your top 3 options. Make sure you have access to a computer during the appointment, and don't forget to plug in your devices!

WHAT DOCUMENTS DO I NEED TO BUY A HOME?

You will need your Photo ID, a bank draft for the first deposit due on signing and 6 post dated deposit cheques as per the Deposit Structure. A mortgage commitment letter is also required.



DO I NEED A MORTGAGE COMMITMENT LETTER TO PURCHASE A HOME?

A mortgage commitment letter is required. RBC representatives are offering special rates that will be held for 36 months for all National Homes buyers. Connect with one today to get your mortgage commitment letter.

DAWN LONGMIRE

MORTGAGE SPECIALIST

DAWN.LONGMIRE@RBC.COM

289-385-3296

**GET PRE-QUALIFIED
WITH ME IN
60 SECONDS HERE**

PRASANNA SUTHTHANANTHAN

MORTGAGE SPECIALIST

PRASANNA.SUTHTHANANTHAN@RBC.COM

647-221-3737

**GET PRE-QUALIFIED
WITH ME IN
60 SECONDS HERE**

WHAT ADDITIONAL INFO WILL I RECEIVE DURING MY SALES APPOINTMENT?

Your National Homes Sales Representative will give you all pricing information, maintenance fees (if applicable), lot premiums (if applicable) and lot availability during your appointment. Appointment slots are offered on a first-come, first-served basis so book the first slot available to you for the best lot selection and to avoid disappointment.

WHAT IF I WAIT TOO LONG TO BOOK AN APPOINTMENT?

It's a good idea to book the earliest appointment slot available, for the best lot selection and to avoid disappointment.

WHAT SOFTWARE DO I NEED FOR MY VIRTUAL SALES APPOINTMENT?

We can video conference through Zoom or FaceTime. Or we can complete the appointment over the phone. To review the floorplans, site plan and other documents during the appointment, you will need to be at a computer connected to the internet.

HOW DO I BROWSE THE FLOOR PLANS AND AVAILABLE LOTS?

Use the Purchaser's Portal and find the floorplans and lots that are right for you. You will receive access to the portal with the invitation to book your appointment. When it comes time for your sales appointment, your National Homes Sales Representative will show you all of the lots available, depending on the design you choose.

HOW WILL I KNOW WHAT THE PRICES ARE?

We will share the price list with you during your Sales Appointment.

HOW DO I SECURE THE LOT I WANT?

First, confirm lot availability with your National Homes Sales Representative during your appointment. Give them your information and they will prepare an Agreement of Purchase and Sale. You can then sign the documents electronically.

WHAT HAPPENS IF I GET DISCONNECTED?

If your call is disconnected during your appointment, please wait and the National Homes Sales Representative will re-connect with you.



HOW DO I ELECTRONICALLY SIGN A PURCHASE AND SALES AGREEMENT?

Your National Homes Sales Representative will prepare the Agreement of Purchase and Sale for you using the information you provide. Then, you can sign it electronically using our secure signing software. Your National Homes Sales Representative will be there to help you with all the details.

IF I PURCHASE A HOME, WHERE DO I SEND THE INITIAL DEPOSIT AND ALL POST-DATED DEPOSIT CHEQUES?

The initial bank draft and all post-dated deposit cheques are due within 24 hours of the Agreement of Purchase and Sale being signed. You will need to deliver all deposit cheques to:

Team 2000 Realty
7611 Pine Valley Dr, Suite 38,
Woodbridge, ON
L4L 0A2
416-746-2999

Please do not deliver cheques to National Homes.

WHO DO I WRITE THE CHEQUES OUT TO?

Please make Urban Town cheques payable to: **BRATTYS LLP, IN TRUST.**

Please make Townhome cheques payable to: **NATIONAL HOMES (PRESTONVALE) INC.**